Leading the Industry with Ready-to-Run Quantum Software

Accelerate classical optimization solutions with quantum techniques.
Submit the same problem to classical or quantum processors, no programming required.
SaaS-based solution empowers today’s SMEs with better insights for better decisions.
Important Cautions Regarding Forward-Looking Statements

This presentation contains forward-looking statements as defined within Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. By their nature, forward-looking statements and forecasts involve risks and uncertainties because they relate to events and depend on circumstances that will occur in the near future. Those statements include statements regarding the intent, belief or current expectations of Quantum Computing Inc. (“Company”), and members of its management as well as the assumptions on which such statements are based. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those contemplated by such forward-looking statements.

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Statements may contain certain forward-looking statements pertaining to future anticipated or projected plans, performance and developments, as well as other statements relating to future operations and results. Any statements in this presentation that are not statements of historical fact may be considered to be forward-looking statements. Words such as "may," "will," "expect," "believe," "anticipate," "estimate," "intends," "goal," "objective," "seek," "attempt," "aim to," or variations of these or similar words, identify forward-looking statements. These risks and uncertainties include, but are not limited to, those described in Item 1A in the Company's Annual Report on Form 10-K, which is expressly incorporated herein by reference, and other factors as may periodically be described in the Company's filings with the SEC.

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# Key Stats - NASDAQ: QUBT

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<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Stock Price 9/03/21</td>
<td>$6.85</td>
</tr>
<tr>
<td>52 Week Low-High</td>
<td>$3.00 - $25.07</td>
</tr>
<tr>
<td>Avg. Volume (30-day)</td>
<td>234K</td>
</tr>
<tr>
<td>Shares Outstanding</td>
<td>29.2M</td>
</tr>
<tr>
<td>Public Float, est.</td>
<td>14.3M</td>
</tr>
<tr>
<td>Market Cap</td>
<td>$200M</td>
</tr>
<tr>
<td>Insider Holdings, est.</td>
<td>22%</td>
</tr>
<tr>
<td>Institutional Holdings</td>
<td>9.0%</td>
</tr>
<tr>
<td>Revenue, mrq</td>
<td>-</td>
</tr>
<tr>
<td>Net Loss, mrq¹</td>
<td>$4.1M</td>
</tr>
<tr>
<td>Cash &amp; cash equiv. @ 6/30/21</td>
<td>$12.6M</td>
</tr>
<tr>
<td>Total Assets @ 6/30/21</td>
<td>$12.9M</td>
</tr>
<tr>
<td>Total Debt @ 6/30/21</td>
<td>-</td>
</tr>
<tr>
<td>Total Liabilities @ 6/30/21</td>
<td>$0.8M</td>
</tr>
<tr>
<td>Fiscal Year End</td>
<td>Dec. 31</td>
</tr>
</tbody>
</table>

1) Includes stock-based compensation expense of $2.5M as of June 30, 2021.

Sources: Yahoo!Finance, QCI Form 10-Q, QCI press releases, IPREO.
Shares outstanding as of August 13, 2021.
Who We Are

- Only public pure-play quantum software company in the high-growth, multi-billion-dollar quantum computing space.

- Innovative delivery of quantum-powered optimization solutions for the enterprise.

- We apply quantum techniques to classical computing today to better solve high-value enterprise computational problems, with a seamless bridge to quantum computing.

- We deliver solutions with unmatched speed and quality of results using quantum techniques — and not someday, but today.

- Highly experienced and accomplished management team: industry pioneers from Cray, Silicon Graphics, D-Wave, and other major IT firms.

- Our flagship quantum software accelerator, Qatalyst™, recently launched as a software-as-a-service (SaaS) on Amazon Web Services (AWS) and Amazon Braket.

Our flagship software solution, Qatalyst, is the industry’s only quantum application accelerator, empowering today’s Subject Matter Experts (SMEs) to immediately leverage the power of quantum techniques for faster, better, and more diverse business decisions — with no need for quantum expertise or training.
Why Quantum Computing?
Why We are Here: The Classical Computing Dilemma

Increasing amounts of data requires fast & better insights for business decisions. yet classical computer processing limits are challenged by the explosion of data.

**Quality**
- As data grows, experts have found ways to compress problems mathematically.
- However, this creates tradeoff in the quality of result.

**Speed**
- Problems increasingly have hundreds of thousands of variables to factor in.
- As data and variables increase, longer times are required to solve problems.

**Diversity**
- Binary nature of classical limits to single answer.
- Leaves other needed solutions, like process optimization, off the table

*Quantum Computing Promises to Solve These Challenges*
Quantum Momentum in the Market

- **The Next Big Wave:** This is not just a new technology – Emergence of quantum computing has catalyzed a new revolution in technology.

- **Major Investment:** Industry giants like IBM, Microsoft, Google, Amazon and Honeywell are investing huge resources, as well as the U.S., China, and EMEA.

- **Growing Demand:** While it could still be years before quantum hardware shows real business advantages operating independently from classical computers, businesses are demanding results today.

- **First Mover Advantage:** Just as software and apps were the keys to the PC and smartphone revolutions, the same holds true for quantum computing: the first movers will be the biggest winners.

- **QCI is the Only Public Pure Quantum Software Play:** Only publicly traded company 100% focused on leading the transition from classical to quantum computing with software that avoids significant expense and time required for quantum programming.
Quantum Opportunity by the Numbers

- **Large, Fast-Growing Market**: 56% CAGR to $65 billion by 2030¹

- **Major Benefits**: Quantum solutions to create competitive advantage for 25% of Fortune Global 500 by 2023.²

- **Growing Adoption**: 20% of organizations will budget for Quantum Computing projects by 2023, up from <1% today.²

¹ Research and Markets Worldwide Quantum Computing Market report, April 2020
² IDC & Gartner per Forbes.com, 2/13/2020
Major Industry Driver
Federal, Commercial & Academia Investment

$1 Billion+

U.S. National Quantum Initiative Act of 2018 provides over $1 billion over five years to support U.S. quantum computing development.

Consortium of Dept of Energy, private sector and academic institutions has committed $965M to establish five U.S. Quantum Information Science Research Centers

- Centers to be led by teams from DoE’s national laboratories: Lawrence Berkeley, Oak Ridge, Fermi, Brookhaven and Argonne.
- Private sector and academic institutions to conduct research on quantum computing, sensing, networking, and materials manufacturing.

Numerous other Congressional Bills in the works for additional funding for quantum computing and other related technologies

White House Office of Science and Technology Policy, the National Science Foundation – August 2020
Why Qatalyst?
The Quantum Reality Check

The Good

• Huge investments by major players are driving quantum momentum.

• Quantum has the potential to deliver faster, better solutions for many critical, real-world enterprise problems.

• QPUs are constantly improving and expanding.

• Every day we’re learning more about quantum programming, the challenges, and what we really need to think about.

The Bad, i.e., What Needs Work

Hardware

• Quantum processors are still in their infancy.

• Cannot scale to process the large volumes of data and variables created by today real-world problems.

• No standard quantum computer architecture.

• Proprietary, unique low-level code required for each vendor.

Software

• Requires complex programming with SDK (software development kits).

• SDKs require quantum expertise to understand and use.

• Long lead time and costs required to train and develop the skills needed to create quantum programs.
Software is the Linchpin for Quantum Adoption

• Quantum Computing requires a completely new computing paradigm.
  • Yesterday’s software development techniques do not apply
  • Today’s Subject Matter Experts (SMEs) and software programmers don’t know how to program for quantum.

• Today’s constrained optimization solutions are run by:
  • SMEs alone
  • SMEs using Excel/Tableau-like tools
  • SMEs supported by classic programmers

• New skills are required. Businesses can expect:
  • 6-12 months for their SMEs to develop their first quantum program
  • Significant time to tune a program to deliver quality result
  • Significant time & money to train and/or hire quantum experts
  • Extensive reprogramming with hardware upgrades or when changing to another QPU

QCI Ready-to-Run Quantum Software Solves these Problems
Third-Party Quantum SDKs vs. QCI Qatalyst

Typical SDK Code for Multi-Constraint Optimization

```python
if (ty < by):
    qonxt();
for (var i = 0; i < da; ++i):
    qacc.addShiftedQubits(1);
for (var l = 0; i < dy; ++i):
    qacc.addShiftedQubit();
qacc.addShiftedQubits();
qacc.addShiftedQubit(gy);
// qacc.addShiftedQubit(x);
var acc_sign_bit = l <= (acum_bits - 1);
var mask = qacc.bitmask(acc_sign_bit);
mask.orEquals(condition);
// xor_color31, mask, out_color);
// qacc.subtract(1d + dy - br);
qacc.subtractQubits(gy);
qacc.subtractQubit(gy);
for (var l = 0; l < da; ++i):
    qacc.subtractQubits(gy);
// todo make this shifted again
for (var l = 0; l < dy; ++i):
    qacc.subtractQubits(gy);
qacc.subtract(1d + dy * dy - br * br);
if (tx < bx)
    qx.not();
if (ty < by)
    qy.not();
// Flip num_terms_to_flip terms of quantum reg x, conditional on condition
function flip_x_terms(num_terms_to_flip, condition)
    // This is a simple brute-force way to do it, but as this function
    // is only used to build the look-up tables, that’s ok.
    var terms_flipped = 0;
    for (var l = 0; l < num_terms_to_flip; ++i):
        x.not();
        x.cphase(180, -5, condition);
        x.not();
}
```

Qatalyst

Only 1 API call required (no coding)

```
sample_qubo(qubo: Union[dict, numpy.ndarray, scipy.sparse.base.spmatrix], **kwargs) → qatalyst.response_client.ClientResponse
```

“I’ve worked with a popular Quantum open-source SDK for over 8 months. I just found a way to program a simple problem yesterday. With Qatalyst, I was submitting problems in the same week I received access.”

- Theoretical Physics PhD in Quantum Application Business
What is Qatalyst?

- Quantum-ready constrained optimization software for classic & quantum computers
  - Quantum-ready techniques applied to classic computing enhances the quality and performance of classical computations
  - Returns a diversity of excellent results faster for better decisions
- SME driven, no quantum expertise required
  - SMEs, workflows and applications submit familiar programs
  - Qatalyst does the rest via six simple API calls
  - SMEs empowered right now vs being left behind
- No hardware lock-in; Use the best QPU for the problem
  - Immediately access the power of quantum across diverse QPU vendors, in the cloud.
  - No need for low-level coding, no on-premise requirements.
  - Submit the same program on CPUs or QPUs using the same Qatalyst APIs
  - Qatalyst controls and adjusts to the hardware; no need for low level programming or reprogramming when changing QPUs

Ready-for-Results Quantum Software
Comparison of Time-to-Business-Results

**SDK ToolKits:** Time-to-Results: 7-12 months*

- Fundamentals of Quantum Computing
- Quantum Software Programming
- Training
- Define Quantum Problem & Process
- Tune Problem and Data
- Re-run for better results
- Tune and re-run, repeat

"Rinse & Repeat" for Every New Problem

**Qatalyst:** Time-to-Results in 1 Week or Less

- Learn API
- Define & Submit Problem
- Process & Return Results

* Assuming help of quantum consultants and related fees.
Qatalyst in Action
Qatalyst In Action

Q Graph
- Automatic transformation – graph model to optimization problem – for expanded problem types
- Supports partitioning, clique cover, community detection

Qatalyst Core
- Quantum-ready optimization.
- Accelerates & improves classical with diversity of solutions.
- Seamless access to classical, hybrid or quantum – no low-level coding for individual QPUs

Qontrol
- Microservices manage end-to-end submission to results
- Portal makes Qatalyst admin simple
- Support for Classical and/or quantum processing

Qonnect
- Seamless access to QPU/CPU
- No proprietary QPU coding
- Same problem runs on QPUs and CPUs with no changes

The Bridge to Quantum Power - Today

Q API
- 6 possible API calls.
- Typical problem requires 1 call
- <1 day to learn
- SMEs use familiar concepts
- Simply add call to workflows
Our Go-to-Market Approach
We are going to market with a model focused on deep reach and range into key accounts where we can create initial footprints that will drive ongoing revenue.

Revenue Model
Our revenue model has been evolving as we receive feedback from early-stage users.

Our current objective is to compel customers to step into Qatalyst now without any pricing resistance.

<table>
<thead>
<tr>
<th>Customers Acquisition</th>
<th>QCI Value</th>
<th>Revenue Opportunity</th>
</tr>
</thead>
<tbody>
<tr>
<td>QPU Vendors</td>
<td>Qatalyst offers quantum computer vendors a competitive differentiation by providing users easy access to their QPPUs with no quantum expertise or programming required.</td>
<td>OEM licensing as well as end user license sales, NRE</td>
</tr>
<tr>
<td>Software Vendors</td>
<td>Qatalyst accelerates and improves results for a variety of applications in supply chain, logistics and asset management in retail, transportation, oil and gas, manufacturing and more.</td>
<td>OEM licensing as well as end user license sales. NRE</td>
</tr>
<tr>
<td>Integrators</td>
<td>Qatalyst gives horizontal and vertical integrators the opportunity to drive significantly higher margins for better results versus custom quantum programs.</td>
<td>End user licensing</td>
</tr>
<tr>
<td>Direct sales</td>
<td>We have extensive and deep personal contacts at Fortune 1000 companies that open the door to sales opportunities.</td>
<td>End user licensing, PS revenues, Training etc.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Model</th>
<th>Structure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value-based Pricing</td>
<td>We expect to charge a value-based pricing model based on the value (e.g., money saved) to the organization. We win when they win.</td>
</tr>
<tr>
<td>Per User Licensing</td>
<td>May also charge per user licensing fees to accompany this value-based pricing.</td>
</tr>
</tbody>
</table>
Qatalyst as SaaS Application

- QCI has delivered the **first and only ready-to-run** constrained optimization application for quantum computing.
- **AWS'** enterprise infrastructure is the first to host Qatalyst for CPU and QPU resources.
- QCI is teaming with AWS Braket to make quantum even more effective for solving business problems.
- SMEs and programmers get fast, straightforward access to the software and hardware they need to drive computational results.

“Services like QCI’s Qatalyst are important in making quantum computing accessible to a broader audience and helping customers explore how to combine classical and quantum computation.”

“We’re pleased to support the QCI team in delivering innovative solutions that build on Amazon Braket.”

- Richard Moulds, General Manager, Amazon Braket, AWS
QCI Market Opportunities

Markets QCI is Addressing Today

Transportation/Logistics
- Airlines/Cargo routing, crew scheduling, gate assignments
- Ground transportation routing per traffic & emergency scenarios
- Supply chain routing & logistics

Manufacturing
- Raw Materials optimization and planning, discrete manufacturing line optimization

Retail
- Ecommerce shift changes entire retail supply chain (inbound and distribution logistics), demanding complex optimizations.

Government & Security
- Improved disaster response, faster detection of fraud and bad actors, stronger cyber security and national security, intercept-proof communications.

Material Sciences & Pharma
- Improved chemistry simulations for discovering novel materials.
- Fast drug discovery, better clinical trial design, molecular modeling.

Finance & Investment
- Faster and better portfolio optimization, risk modeling, and derivatives creation.
# Qatalyst Near-term Addressable Markets – Examples

<table>
<thead>
<tr>
<th>Application</th>
<th>Markets</th>
<th>Addressable Market Size</th>
</tr>
</thead>
</table>
| Supply Chain & Logistics Optimization | • Retail  
• Aerospace  
• Chemical/Materials  
• Utilities  
• Manufacturing | $22 Billion+ 1 |
| Transportation Optimization | • Airlines  
• Delivery | $5 Billion+ 2 |
| Community Detection | • Cyber Security  
• Biotech  
• Government | $156 Billion+ 3 |

**Total** | **$157 Billion+** |

Other potential revenue sources:
- Government or Commercial R&D contracts
- Consulting

Typical Gross Margins of 60% – 70%

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1) Research & Markets Jan. 2020: Global Supply Chain Management Software Market
2) Orion Market Reports March 2021
Ecommerce shift complicates everything. Covid accelerated that shift.

- **Shopping baskets.** From single basket with lots of items to many baskets with few items.

- **Supply Chain availability.** Shifting demand and Covid lockdowns/delays mean raw materials and product availability is a dynamic and ever-changing target.

- **Consumer expectations.** Customers expect unlimited product selection and availability at the lowest price. The emerging differentiator is becoming delivery time.
  - As many as 96% of customers consider faster delivery synonymous with same-day delivery.
  - In a study by McKinsey & Company, the primary aspect of customer service mentioned by customers? Delivery time.

Qatalyst Solves These Highly Complex Computations to Fuel Retail Markets
Example QC Application
Transportation Optimization

• **Increases in delivery** demands drive more complex computations to optimize logistics.

• **Uncertainty of availability** of critical supply chain elements mean production is ever-changing. How to optimize delivery under these circumstances.
  - For example, how to deliver automobiles globally with confirmed schedules for production and delivery.

• **Scale of transportation** as Covid lockdowns are removed offer opportunity for better optimization as we reboot airlines, trains and infrastructure.
Example of Qatalyst Quantum-Ready Application

Community Detection Application

- Community detection is a broadly useful technique across domains for identifying similarities/commonalities across diverse groups or profiles. (not just humans)
- Ready-to-run community detection is part of Qatalyst optimization.
- SMEs simply submit their graph problem, QGraph converts, Qatalyst Core solves and QGraph returns results in requested format.

Sales & Marketing
Social Network Analysis for accurate market segmentation and targeting.

Biotechnology
Improved epidemiology models for epidemics.
Cohort segmentation and analysis for improved clinical trial design.

Government/Security
Improved anomaly detection for earlier detection of criminal activity, fraud and cyber bots.
Users Get Quantum-Ready as They Fuel Classical Performance with Qatalyst

- A key benchmark study has revealed that Qatalyst has delivered on its promise of immediate performance benefits from quantum-ready methods running on classical computers.
- Performance benefits eliminate one of the greatest obstacles to the development and adoption of QC applications.
- Qatalyst provided better results than currently used software to solve complex optimization problems faced by nearly every major company and government agency worldwide.
- While future quantum computers are expected to deliver even greater performance benefits, Qatalyst delivers today the best-known quality of results, time-to-solution, and diversity of solutions in a commercially available service.
- This superior capability enables business and government organizations to become quantum-ready today while realizing immediate benefits from improved performance.

This June 2020 benchmark study details Qatalyst’s superior performance and is publicly available at arxiv.org/abs/2005.11294.
Qatalyst QikStart Program

• Collaboration with business partners to accelerate the time to “quantum advantage”

• Provides everything needed to start generating quantum-powered computations

• Help participants accelerate their adoption of quantum computing for solving mission-critical problems for business.

• Grants immediate access to our Qatalyst quantum application accelerator, expert resources, and funding to explore and push the boundaries of quantum computing for delivering practical business results.

• Participants can solve constrained optimization problems for supply chain, logistics, drug discovery, cybersecurity, transportation
Highly-Experienced Management Team with Strong Record of Results

Robert Liscouski
President, CEO & Chairman
35+ years' executive experience at public and private companies, and federal agencies. Appointed by President George W. Bush as first Assistant Secretary for Infrastructure Protection. Diplomatic security service special agent with the U.S. Department of State. Served in senior management roles at Implant Sciences Corporation, Coca-Cola Company and Orion Scientific Systems. B.S. from John Jay College and Master's from Harvard University.

Chris Roberts
CFO & Director
35+ years' experience in corporate finance, business law, business development, information technology, marketing and government contracting. Senior management and finance executive positions at a number of public and private companies involved in aerospace, defense and information technology, including Secure Point Technologies, Systems Mater Group, Integral Systems, and Pearson Analytic Solutions. B.S. in Mechanical Engineering from The University of Memphis. Post-graduate studies at The University of Tennessee Space Institute.

Michael Booth
CTO
30 years' experience in application design and development. Served in the benchmarking division at D-Wave Systems, the world's first commercial supplier of quantum computers, where he developed qbsolv and benchmarking algorithms. 20 years at Cray Research and five years at Silicon Graphics. B.S. in Mechanical Engineering from The University of Memphis. Post-graduate studies at The University of Tennessee Space Institute.

David Morris
Chief Revenue Officer
20+ years of success leading sales strategy, business development and execution. Served as chief revenue officer for Airspace Systems, a leader in the drone detection and analytics space. Led global drone sales and business development for Intel. Served as sales manager for Cisco Systems and led the sales teams in 12 U.S. states. B.S. from San Diego State University.

Rebel Brown
VP, Marketing
30+ years of expertise in product marketing, product management and positioning. Helped raise more than $500M in startup funding and launched innovative technologies in software systems. Supported successful exits to companies like Apple, IBM, EMC, SGI and BEA. Founder of Unstoppable Li, a non-profit organization working with kids to heal them from abuse and trauma. B.S. from University of Evansville.

Steve Reinhardt
VP, Product Development
40 years of senior level experience in software and hardware engineering, development, and innovation. At D-Wave Systems led teams to develop quantum computing tools like qbsolv. Helped customers map out problems for effective execution on D-Wave's quantum-annaling-based quantum computer. B.S. in Computer Sciences from Yale University, and master's degree from University of Minnesota.

John Dawson
VP, Operations
25+ years' experience leading software development, IT teams and managing technology relationships. Led Cray Research’s worldwide IT organization and the software development team for Cray’s massively parallel and vector supercomputers. Co-founded and served at Unlimited Scale, which developed a Linux-based distributed operating system for high performance computing. B.S. from University of Wisconsin.

Mark Wainger
Director, App Development
35+ years of innovation and entrepreneurial experience in computer and IT, finance, banking. Co-founder, CEO, CTO and director of several tech-focused companies. Co-founded the fixed income analytics software company, Global Advanced Technology Corp. (GAT), with noted NYU finance professor, Thomas Ho. Conducted scientific research at Exxon Research & Engineering. B.S. in Chemistry & Physics from MIT. Master's Degree in Applied Science, New York University.
Recently launched as a software-as-a-service (SaaS) on Amazon Web Services (AWS) and Amazon Braket.

Launched in April 2021

AWS’ enterprise infrastructure is the first to host Qatalyst for CPU and QPU resources.

Launched with AWS Braket to make quantum even more effective for solving business problems.

SMEs and programmers get fast, straightforward access to the software and hardware they need to drive computational results.

Meraglim is an industry leader in predictive analytics, integrating human and AI with advanced science.

Its Raven Predictive Analytics platform delivers advanced capital market risk analysis.

Helps C-Suite leaders and institutional fiduciaries identify & manage risks and opportunities.

Partnership established Dec. 2020 to make Qatalyst part of the Raven solution.

QCI is a member of a consortium of universities focused on advancing Quantum Computing.

Includes Purdue University, Indiana University, and University of Notre Dame.

Planned Industry/University Cooperative Research Center for Quantum Technologies currently seeking DoE and National Science Foundation (NSF) funding/grant.

QCI presented at 3-day virtual workshop on quantum computing in July 2020:

- Hosted by Purdue University.
- Attendees included several prospective customers: AFRL, GE Research, Cummins, and Eli Lilly.
Recent Major Research Partnerships/Agreements

Los Alamos National Laboratory

- Los Alamos National Laboratory is a U.S. Department of Energy research institution and renowned computing pioneer.
- June 2021: Signed a 3-year cooperative research and development agreement (CRADA) to solve real world graph partitioning and data decomposition problems.
- Qatalyst will be used to process Los Alamo’s computational meshes using hybrid classical/quantum algorithms.
- Goal: enable more efficient petascale ($10^{15}$ floating point operations per second or petaFLOPS) and eventually exascale ($10^{16}$ FLOPS) simulations.

IPQ Analytics

- IPQ Analytics is a life sciences and healthcare analytics innovator that provides solutions for improved diagnostics and clinical trial outcomes.
- July 2021: QCI partnered with IPQ to analyze real world data with QCI’s quantum-powered community detection technology. Solutions to drive better patient management and more cost-effective treatments.
- Address problem of 12 million diagnostic errors per year in the U.S. resulting in 40,000+ deaths and costing $750B.
- IPQ will migrate its next-generation phenotypes to run on QCI’s Qatalyst software.

1) John Hopkins University School of Medicine Study, July 2019
Strategic Business Development

- QCI is an active member of Quantum Economic Development Consortium (QED-C)
  - QED-C grants us access to companies looking to develop and adopt quantum technologies.
  - QED-C has provided important business development introductions to banking, pharma, and consulting firms with investment and sales potential.
  - Validates QCI as market player and builds brand and reputation.
- Now with AWS and Braket in place, we are pursuing other cloud service providers to include Qatalyst in their marketplace or SaaS offering.
- Also pursuing partnerships with commercial enterprises looking to develop a quantum strategy:
  - Splunk (Network Analysis & Cyber Security) – TAP (engaged)
  - Some presently confidential:
    - Japanese Technology Firm – marketing & sales to Japanese companies
    - Large Business Consulting Firm – looking to provide customers with quantum solutions
    - Large Industrial Firm – optimization solutions
Key Takeaways

**Breakthrough Technology**
Quantum-enabled software that delivers business value today. Qatalyst can solve some of the most important and complex computing problems at record speed.

**World Class Team**
We have assembled a team of subject matter experts with decades of success in quantum computing, supercomputing, pharma, fintech, manufacturing and security.

**Large Addressable Market**
High-Growth Opportunity: 56% CAGR to $65 billion by 2030. Diverse applications across multiple industries: finance, national defense, industry, healthcare and more.

**Performance Revenue Model**
Opportunities for strategic partnerships with major enterprise, government agencies, and national labs to produce real-world performance advantages.
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rlisk@quantumcomputinginc.com

Chris Roberts | CFO
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